

IOWA STATE UNIVERSITY

DEPARTMENT OF
AGRICULTURAL EDUCATION & STUDIES

Suggested Coursework for
Emphasis/Interest Areas for
Agricultural Education & Studies Majors

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DEPARTMENT OF AGRICULTURAL EDUCATION & STUDIES
Suggested Coursework for
Emphasis/Interest Areas
2007-2009 Catalog

AGRIBUSINESS MANAGEMENT

- Acct 215. Legal Environment of Business.** (3-0) Cr. 3. F.S.SS. Prereq: Sophomore classification.
- Acct 285. Managerial Accounting.** (3-0) Cr. 3. F.S.SS. Prereq: 284.
- Advrt 230. Advertising Principles.** (3-0) Cr. 3. F.S. Prereq: Sophomore classification.
- Econ 432. Agribusiness Management.** (3-0) Cr. 3. F. Prereq: 335.
- Fin 301. Principles of Finance.** (3-0) Cr. 3. F.S.SS. Prereq: Acct 284; Econ 101, Stat 226.
- Mgmt 310. Entrepreneurship and Innovation.** (3-0) Cr. 3. F.S. Prereq: Sophomore classification.
- Mgmt 313. Feasibility Analysis and Business Planning.** (3-0) Cr. 3. S. Prereq: 310 and Entrepreneurship Minor or Management Major.
- Mgmt 370. Management of Organizations.** (3-0) Cr. 3. F.S.SS. Prereq: Econ 101.
- Mgmt 371. Organizational Behavior.** (3-0) Cr. 3. F.S. Prereq: 370.
- MIS 330. Management Information Systems.** (3-0) Cr. 3. Prereq: Com S 103.
- Mkt 340. Principles of Marketing.** (3-0) Cr. 3. F.S.SS. Prereq: Econ 101.
- LSCM 360. Business Logistics.** (3-0) Cr. 3. Prereq: Econ 101.

AGRICULTURAL LAW

- Acct 215. Legal Environment of Business.** (3-0) Cr. 3. F.S.SS. Prereq: Sophomore classification.
- Acct 316. Business Law.** (3-0) Cr. 3. F.S. Prereq: 215.
- AgEdS 451. Agricultural Law.** (3-2) Cr. 4. F.S. Prereq: Senior classification.

AGRICULTURAL SALES AND MARKETING

- AgEdS 311. Presentation and Sales Strategies for Agricultural Audiences.** (3-0) Cr. 3. F.S.
- Econ 336. Agricultural Selling.** (3-0) Cr. 3. F. Prereq: 101.
- Mkt 340. Principles of Marketing.** (3-0) Cr. 3. F.S.SS. Prereq: Econ 101.
- Mkt 343. Personal Sales.** (3-0) Cr. 3. Prereq: 340.
- Mkt 442. Sales Management.** (3-0) Cr. 3. F.S. Prereq: 340.
- Mkt 447. Fundamentals of Consumer Behavior.** (3-0) Cr. 3. F.S. Prereq: 340.
- Sp Cm 327. Persuasion.** (3-0) Cr. 3. F.S.SS. Prereq: 212.

TECHNOLOGY SYSTEMS MANAGEMENT - TSM

- TSM 115. Technology Problems with Computational Laboratory.** (2-2) Cr. 3. F.S. Prereq: Math 140 (can be taken concurrently).
- TSM 210. Fundamentals of Agricultural Systems Technology.** (3-0) Cr. 2. F. Prereq: 115, Math 140, 142.
- TSM 330. Agricultural Machinery and Power Management.** (2-3) Cr. 3. F.S. Prereq: Math 160.
- TSM 333. Precision Farming Systems.** (2-2) Cr. 3. F. (web-based course spring semester). Prereq: Math 140 or 160, Junior or Senior classification.
- TSM 335. Tractor Power.** (3-3) Cr. 4. F. Prereq: 210, Math 142.
- En Sci. 446. Integrating GPS and GIS.** 3 cr. S.

AGRONOMY/CROP PRODUCTION SPECIALIST

- Agron 206. Introduction to Meteorology.** (Same as Mteor 206.) (3-0) Cr. 3. F.S.
- Agron 260. Soils and Environmental Quality.** (3-0) Cr. 3. F.S. Prereq: 154.
- Agron 317. Principles of Weed Science.** (Same as P M 317.) (2-2) Cr. 3. F. Prereq: Biol 201 and 202.
- Agron 334. Forage Crop Management.** (3-0) Cr. 3. F.S. Prereq: 114.
- Agron 354. Soils and Plant Growth.** (Same as P1 HP 354.) (3-0) Cr. 3. F.S. Prereq: 154 and Biol 101 or 212.
- Agron 354L. Soils and Plant Growth Laboratory.** (Same as P1 HP 354L.) (0-3) Cr. 1 F.S. Prereq: credit or enrollment in 354.
- Agron 356. Soil, Fertilizer, and Water Management.** (3-2) Cr. 4. F. Prereq: 354; 114 recommended.
- Agron 450. Issues in Sustainable Agriculture.** (Same as Env S 450.) (3-0) Cr. 3. F.
- TSM 324. Soil and Water Conservation Management.** (2-3) Cr. 3, S. Prereq: Math 140 or 160.
- TSM 322. Preservation of Grain Quality.** (2-3) Cr. 3. S. Prereq: Math 140 or higher.
- TSM 424. Impacts of Agriculture on Water Quality.** (3-0) Cr. 3. F. Prereq: Math 140 or 160, one of the following: 324, Agron 154.
- Ent 201. Introduction to Insects.** (1-0) Cr. 1. F.S.SS. 5 weeks. S. Classroom section spring only. World Wide Web offered fall semester.
- Ent 283. Pesticide Applicator Certification.** (Same as Agron 283, For 283, Hort 283, P M 283.) (2-0) Cr. 2. S.

ENTREPRENEURSHIP

- Econ 331. Entrepreneurship in Agriculture.** (3-0) Cr. 3. S. Prereq: 101, 330; Acct 284.
- Mgmt 310. Entrepreneurship and Innovation.** (3-0) Cr. 3. F.S. Prereq: Junior classification.
- Mgmt 313. Feasibility Analysis and Business Planning.** (3-0) Cr. 3. S. Prereq: 310.

FARM MANAGEMENT

- AgEdS 450. Farm Management and Operation.** (1-6) Cr. 3. F.S.SS. Prereq: Econ 235 and 330, Junior classification.
- Econ 235. Introduction to Agricultural Markets.** (3-0) Cr. 3. F.S. Prereq: 101.
- Econ 330. Farm Business Management.** (2-2) Cr. 3. F.S. Prereq: 101; Acct 284.
- Econ 331. Entrepreneurship in Agriculture.** (3-0) Cr. 3. S. Prereq: 101, 330; Acct 284.
- Econ 332. Cooperatives.** (3-0) Cr. 3. S. Prereq: 101.
- Econ 338. Topics in Agricultural Management.** Cr. 1 to 3 each time taken. Prereq: 101, 235 recommended for sections B, C, and D.
- Econ 430. Advanced Farm Business Management.** (3-2) Cr. 4. F. Prereq: 301 and 330
- Engl 302. Business Communication.** (3-0) Cr. 3. F.S.SS. Prereq: 105, Junior classification.
- Engl 309. Report and Proposal Writing.** (3-0) Cr. 3. F.S. Prereq: 105, Junior classification.

INTERNATIONAL AGRICULTURE

- AgEdS/Agron/An S/ Econ 496. Agricultural Travel Course.** Cr. 1 to 3 each time taken. F.S.SS. Prereq: Permission of instructor.
- Agron 342. World Food Issues: Past and Present.** (Same as Env S 342, FS HN 342, T SC 342, U St 342.) (3-0) Cr. 3. F.S. Prereq: Junior classification.
- Agron 450. Issues in Sustainable Agriculture.** (Same as Env S 450.) (3-0) Cr. 3. F.
- Econ 370. Comparative Capitalism and Economic Transitions.** (3-0) Cr. 3. F. Prereq: 101, 102.
- Econ 385. Economic Development.** (3-0) Cr. 3. S. Prereq: 101, 102.
- An S 223. Poultry Science.** (2-2) Cr. 3. S. Prereq: 101, 114.
- An S 235. Dairy Cattle Science.** (2-2) Cr. 3 F. Prereq: 101, 114.

LIVESTOCK PRODUCTION AND MANAGEMENT

- An S 214. Domestic Animal Physiology.** (3-0) Cr. 3. F.S. Prereq: Biol 212, Chem 163 or 177.
- An S 214L. Domestic Animal Anatomy and Physiology Lab.** (0-2) Cr. 1. F.S. Prereq: Concurrent enrollment in An S 214.
- An S 216. Equine Science.** (2-2) Cr. 3. F. Prereq: Course in biology.
- An S 217. Equine Farm Practicum.** (2-2) Cr. 2. F. Prereq: Student majoring in Animal Science, An S 115 or riding experience, An S 216 or concurrent.
- An S 223. Poultry Science.** (2-2) Cr. 3. F.S. Prereq: 101, 114.
- An S 224. Companion Animal Science.** (2-2) Cr. 3. S. Prereq: Course in biology.
- An S 225. Swine Science.** (2-2) Cr. 3. F.S. Prereq: 114, 101.
- An S 226. Beef Cattle Science.** (2-2) Cr. 3. F.S. Prereq: 114, 101.
- An S 229. Sheep Science.** (2-2) Cr. 3. F.S. Prereq: 114, 101.
- An S 235. Dairy Cattle Science.** (2-2) Cr. 3. F. Prereq: 114.
- An S 270. Foods of Animal Origin.** (2-2) Cr. 3. F.S. Prereq: Biol 212, Chem 163 or 177.
- An S 305. Livestock Evaluation.** (0-6) Cr. 3. F. Prereq: Junior classification; 250, 270 recommended.
- An S 316. Training the Horse.** (0-6) Cr. 3. F. Prereq: 115, or ability to walk, trot and canter.
- An S 319. Animal Nutrition.** (2-2) Cr. 3. F.S.SS. Prereq: 214, course in organic chemistry or biochemistry.
- An S 320. Livestock Feeding Program Design.** (0-4) Cr. 2. F.S. Prereq: 319.
- An S 331. Animal Reproduction.** (3-0) Cr. 3. F.S. Prereq: Course in physiology.
- An S 352. Genetic Improvement of Domestic Animals.** (2-2) Cr. 3. F.S.SS. Prereq: One course in statistics, Biol 211, course in genetics.
- An S 360. Fresh Meats.** (2-2) Cr. 3. F. Prereq: 270; a course in organic or biochemistry.
- An S 425. Swine Systems Management.** (2-2) Cr. 3. F.S. Prereq: 270, 319, 331, 352. Prerequisites will be enforced; check with current instructor for exceptions.
- An S 426. Beef Cattle Systems Management.** (2-2) Cr. 3. F.S. Prereq: 226, 270, 319, 331, 352.
- An S 434. Dairy Systems Management.** (2-2) Cr. 3 F.S. Prereq: 235, 319, 331, 352.
- TSM 327. Animal Production Systems.** (3-0) Cr. 3. F. Prereq: 210.
- Ent 201. Introduction to Insects.** (1-0) Cr. 1. F.S.SS.
- Ent 211. Insects and Society.** (3-0) Cr. 2. F.S. 11 weeks. S. Classroom section spring only. World Wide Web section offered all semesters. Prereq: 201.
- Ent. 372. Livestock Entomology.** (2-0) Cr. 2. Alt. S., offered 2007.

NATURAL RESOURCES CONSERVATION

- NREM 130. Natural Resources and Agriculture.** (2-0) Cr. 3. S.
- Agron 260. Soils and Environmental Quality.** (3-0) Cr. 3. F.S. Prereq: 154.
- Agron 360. Environmental Soil Science.** (Same as EnSci 360). (2-3) Cr. 3. S. Prereq: Agron 260 or Geol 100 or 201.
- Agron 450. Issues in Sustainable Agriculture.** (Same as Env S 450.) (3-0) Cr. 3. F.
- TSM 324. Soil and Water Conservation Management.** (2-3) Cr. 3. F.S. Prereq: Math 140.
- TSM 424. Impacts of Agriculture on Water Quality.** (2-0) Cr. 2. F. Prereq: Math 140, one of the following: 324, Agron 154.
- Biol 173. Environmental Biology.** (Same as Env S 173.) (3-0) Cr. 3. F.S.
- Biol 312. Ecology.** (Same as A Ecl 312, EnSci 312.) (2-3) Cr. 3. F.SS. Prereq: 211L and 212L.
- Env S 101. Environmental Geology: Earth in Crisis.** (Same as Geol 101.) (3-0) Cr. 3. F.S.
- Env S 173. Environmental Biology.** (Same as Biol 173.) (3-0) Cr. 3. F. S.
- NREM/Agron/AST/Env S 120. Introduction to Renewable Resources.** (3-0) Cr. 3. F.S.
- NREM 390. Fire Ecology and Management.** Cr. 3. F.

PEST MANAGEMENT

- Ent 201. Introduction to Insects.** (1-0) Cr. 1. F.S.
- Ent 211. Insects and Society.** (3-0) Cr. 2. F.S.SS.
- Ent 212. Livestock Entomology.** (3-0) Cr. 1. S. 5 weeks. Prereq: 201.
- Ent 283. Pesticide Applicator Certification.** (Same as Agron 283, For 283, Hort 283, P M 283.) (2-0) Cr. 2. S.
- Ent 370. Insect Biology.** (2-3) Cr. 3. F. Prereq: Biol 101 or 201.
- Ent 372. Livestock Entomology.** (2-0) Cr. 2. Alt. S., offered 2007. Classroom and off-campus videotape sections. 12 weeks.
- Ent 374. Insects and Our Health.** (Same as Micro 374.) (3-0) Cr. 3. S. Prereq: 3 credits in biological sciences.
- Ent 376. Fundamentals of Entomology and Pest Management.** (Same as P M 376). (2-3) Cr. 3. F.S. Prereq: Biol 101 or 201.
- Ent 386. Management of Insect Pests.** (2-0) Cr. 2. Alt. S., offered 2006. Prereq: Biol 101 or 201.

HORTICULTURE, TURF, AND LANDSCAPE

- Hort 221. Principles of Horticulture.** (2-2) Cr. 3. F.S. Prereq: Biol 211.
- Hort 283. Pesticide Application Certification.** (Same as Ent 283.) (2-0) Cr. 2. S.
- Hort 320. Horticultural Plant Nutrition.** (2-2) Cr. 2. S. Prereq: 221 or Agron 114 or Biol 211 and Agron 154 or 155.
- Hort 322. Plant Propagation.** (2-2) Cr. 3. S. Prereq: 221 or Biol 212.
- Hort 330. Herbaceous Ornamental Plants.** (2-2) Cr. 3. F. Prereq: 221 and 222 or by permission of instructor.
- Hort 332. Greenhouse Operation and Management.** (3-3) Cr. 4. S. Prereq: 221.
- Hort 340. Woody Landscape Plants.** (3-6) Cr. 5. F. Prereq: 221 and 222 or by permission of instructor.
- Hort 341. Woody Plant Cultivars: Shade Trees.** (1-0) Cr. 1. S. Prereq: 340 or L A 321.
- Hort 342. Landscape Plant Establishment and Maintenance.** (2-3) Cr. 3. F. Prereq: 340 or L A 321.
- Hort 344. Advanced Residential Landscape Design Studio.** (0-4) Cr. 2. Prereq: 380, 381. Limited to planting design/Installation option students.
- Hort 351. Turfgrass Establishment and Management.** (Same as Agron 351.) (3-0) Cr. 3 F. Prereq: 221 or Agron 114 or Biol 211.
- Hort 351L. Turfgrass Establishment and Management Laboratory.** (Same as Agron 351L.) (0-3) Cr. 1. F. Prereq: Credit or enrollment in 351.

COMMUNICATION AND JOURNALISM

- Advrt 230. Advertising Principles.** (3-0) Cr. 3. F.S. Prereq: Sophomore classification.
- Advrt 301. Strategic Planning for Advertising and Public Relations.** (Same as JI MC 301.) (3-0) Cr. 3. F.S. Prereq: 230 or JI MC 220; majors and minors must also have credit or concurrent enrollment in JI MC 201.
- Advrt 334. Advertising Creativity.** (2-2) Cr. 3. Prereq: 301.
- Advrt 335. Advertising Media Planning.** (3-0) Cr. 3. Prereq: 230.
- Advrt 434. Advertising Campaigns.** (3-0) Cr. 3. F.S. Prereq: 301 and one additional 3 credit 300-level Advrt or JI MC course.
- ComSt 101. Introduction to Communication Studies.** (3-0) Cr. 3.
- ComSt 102. Introduction to Interpersonal Communication.** (3-0) Cr. 3.

- ComSt 214. Professional Communication.** (3-0) Cr. 3.
- ComSt 218. Conflict Management.** (3-0) Cr. 3.
- ComSt 301. Human Communication Theory.** (3-0) Cr. 3. Prereq: 101.
- ComSt 314. Organizational Communication.** (3-0) Cr. 3. Prereq: 101 or 102, 203, 301.
- ComSt 317. Small Group Communication.** (3-0) Cr. 3. Prereq: 101 or 102; 203, 301.
- ComSt 325. Nonverbal Communication.** (Same as Ling 325, Sp Cm 325.) (3-0) Cr. 3.
Prereq: 101 or 102, 201, 203, 301.
- Engl 205. Popular Culture Analysis.** (Same as Sp Cm 205.) (3-0) Cr. 3. F.S.
Prereq: credit or exception from 104..
- Engl 302. Business Communication.** (3-0) Cr. 3 F.S.SS. Prereq: 105, Junior classification.
- Engl 303. Free-Lance Writing for Popular Magazines.** (3-0) Cr. 3. S. Prereq: 105,
not open to Freshmen.
- Engl 304. Creative Writing-Fiction.** (3-0) Cr. 3. F.S. Prereq: 105, not open to Freshmen.
- Engl 305. Creative Writing-Nonfiction.** (3-0) Cr. 3. F.S. Prereq: 105, not open to Freshmen.
- Engl 309. Report and Proposal Writing.** (3-0) Cr. 3. F.S. Prereq: 105, Junior classification.
- Engl 313. Writing for the World Wide Web.** (3-0) Cr. 3. F.S. Prereq: 105.
- Engl 314. Technical Communication.** (3-0) Cr. 3. F.S.SS. Prereq: 105, Junior classification.
- Engl 415. Business and Technical Editing.** (3-0) Cr. 3. F. Prereq: 302, 309, or 314, Junior classification.
- Engl 416. Visual Aspects of Business and Technical Communication.** (3-0) Cr. 3. S.
Prereq: 302, 309, or 314, Junior classification.
- Engl 418. Argumentative Writing.** (3-0) Cr. 3. S. Prereq: 310, Junior classification.
- Jl MC 101. Mass Media and Society.** (3-0) Cr. 3 F.S.
- Jl MC 201. Reporting and Writing for the Mass Media.** (1-4) Cr. 3. F.S. Prereq: English 105 (or testout)
and either a score of 26 or higher on the ACT-English exam or a passing score on the School's
English usage exam.
- Jl MC 202. Intermediate Reporting and Writing for the Mass Media.** (1-4) Cr. 3. F.S.
Prereq: 201 with a grade of C+ or better.
- Jl MC 205. Publicity Methods.** (3-0) Cr. 3. F.S. Prereq: Engl 105.
- Jl MC 206. Reporting and Writing for the Electronic Media.** (2-3) Cr. 3. F.S. Prereq: 201 with a
grade of C+ or better.

- Jl MC 220. Principles of Public Relations.** (3-0) Cr. 3. F.S. Prereq: Sophomore classification.
- Jl MC 310. Fundamentals of Photojournalism.** (1-3) Cr. 3. Prereq: 201.
- Jl MC 321. Public Relations/Corporate Communications Techniques.** (2-3) Cr. 3. F.S. Prereq: 201, 220, or Advrt 230 and 301, 342 and 342L or computer design proficiency recommended.
- Jl MC 342. Visual Principles for Mass Communicators.** (3-0) Cr. 3. Prereq: Sophomore classification.
- Jl MC 342L. Laboratory in Basic Visual Principles.** (0-2) Cr. 3. Prereq: Credit or enrollment in 342.
- Sp Cm 110. Listening.** (3-0) Cr. 3. F.S.SS.
- Sp Cm 312. Business and Professional Speaking.** (3-0) Cr. 3. F.S.SS. Prereq: 212.
- Sp Cm 322. Argumentation, Debate, and Critical Thinking.** (3-0) Cr. 3. F.SS. Prereq: 212.
- Sp Cm 327. Persuasion.** (3-0) Cr. 3. F.S.SS. Prereq. 212.

FREE ELECTIVES

- An S 360. Fresh Meats.** (2-2) Cr. 3. F. Prereq: 270; a course in organic or biochemistry.
- Astro 120. The Sky and the Solar System.** (3-0) Cr. 3. F.S.SS.
- Biol 110. Introduction into Biology.** (1-0) Cr. R.F.
- Biol 265. Field Botany.** (2-4) Cr. 2. F.SS. 8 weeks.
- ComSt 101. Introduction to Communication Studies.** (3-0) Cr. 3.
- ComSt 102. Introduction to Interpersonal Communication.** (3-0) Cr. 3.
- ComSt 214. Professional Communication.** (3-0) Cr. 3.
- Engl 201. Introduction to Literature.** (3-0) Cr. 3. F.S. Prereq: Credit in or exemption from 104.
- Engl 302. Business Communication.** (3-0) Cr. 3. F.S.SS. Prereq: 105, Junior classification.
- Engl 309. Report and Proposal Writing.** (3-0) Cr. 3. F.S. Prereq: 105, Junior classification.
- Engl 314. Technical Communication.** (3-0) Cr. 3. F.S.SS. Prereq: 105, Junior classification.
- Fs Hn 101. Food and the Consumer.** (3-0) Cr. 3. F.S. Prereq: High School biology and chemistry or 3 credit each of biology and chemistry.
- Fs Hn 167. Introduction to Human Nutrition.** (3-0) Cr. 3. F.S.SS. Prereq: High school biology or 3 credits of biology.
- Geol 100. The Earth.** (3-0) Cr. 3. F.S.SS.
- Geol 101. Environmental Geology: Earth in Crisis.** (Same as Env S 101). (3-0) Cr. 3. F.S.

- H S 105. First Aid and Emergency Care.** (1-2) Cr. 2. F.S.
- H S 110. Personal and Consumer Health.** (3-0) Cr. 3. F.S.
- H S 215. Drug Education.** (3-0) Cr. 3. Prereq: Psych 101 or 230.
- Hort 121. Home Horticulture.** (2-0) Cr. 2. F.S.
- Hist 365. History of American Agriculture I.** (3-0) Cr. 3. F. Prereq: Sophomore classification.
- Hist 366. History of American Agriculture II.** (3-0) Cr. 3. S. Prereq: Sophomore classification.
- Hist 370. History of Iowa.** (3-0) Cr. 3. Prereq: Sophomore classification.
- HD FS 102. Individual and Family Life Development.** (3-0) Cr. 3. F.S.SS.
- HD FS 276. Human Sexuality.** (3-0) Cr. 3. F.S.
- HD FS 283. Personal and Family Finance.** (3-0) Cr. 3. F.S.SS.
- Jl MC 101. Mass Media and Society.** (3-0) Cr. 3. F.S.
- M S 101. Introduction to Military Science.** (1-0) Cr. 1. F.SS.
- M S 201. Principles of Leadership.** (2-0) Cr. 2. F.SS. Prereq: credit or enrollment in 201L.
- Music 102. Introduction to Music Listening I.** (3-0) Cr. 3. F.S.SS.
- Pol S 215. Introduction to American Government.** (3-0) Cr. 3. F.S.
- Psych 101. Introduction to Psychology.** (3-0) 3 Cr. F.S.SS.
- Relig 205. Religion in America.** (3-0) 3 Cr. F.S.SS.
- Soc 130. Rural Institutions and Organizations.** (3-0) Cr. 3. F.S.
- Soc 134. Introduction to Sociology.** (3-0) Cr. 3. F.S.SS.
- Soc 219. Sociology of Intimate Relationships.** (3-0) Cr. 3. F.S.SS. Prereq: 130 or 134.
- Sp Cm 110. Listening.** (3-0) Cr. 3. F.S.SS.
- Thtre 106. Introduction to the Performing Arts.** (3-0) Cr. 3. F.S.SS.
- Thtre 110. Theatre and Society.** (3-0) Cr. 3. F.S.
- Biol 155. Introduction to the Human Body.** (3-0) Cr. 3. F.S.